

news release

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PredictiveMetrics and CDS Software Announce Strategic Partnership for CollectOne

Combining Powerful Predictive Analytics with Technology Optimizing Collection Results

Tinton Falls, NJ – July 2009 – PredictiveMetrics, Inc. (PMI) a leading provider of statistical-based predictive scoring and analytical solutions and CDS Software, the leading collection software solutions in the accounts receivable management industry announced the integration of PMI's suite of collection scoring models within its system. This partnership allows CollectOne's customers to significantly improve the collections process by driving faster, more efficient and profitable results utilizing UltraCollectionScore™, MedicalCollectionScore™, CardCollectionScore™, LegalCollectionScore™, and/or DebtBuyerScore™.

CDS Software's CollectOne is a single source debt collection solution. By integrating with PMI's collection scoring solutions, customers have access to industry specific decision models for medical, credit and charge cards, legal, other debt, and value added debt buyer scores. All of PMI's models leverage the customer's internal placement data, which is proven to be the most predictive data available in these types of models, it's readily available, and it's free. No bureau data or personable identifiable information is required to produce accurate scores.

"We are very excited about the benefits the PredictiveMetrics and CollectOne partnership brings to our joint customers and the collections marketplace," said Michael Banasiak, president and CEO of PredictiveMetrics. "With access to leading collection scores combined with a superior collection system customers will optimize time, money, and collection effectiveness, which are very valuable to profitability."

"By integrating PredictiveMetrics' advanced scoring solutions into our CollectOne system customers now have the ability to predict payers and expected dollar amounts along with the progressive reporting providing a comprehensive means of developing prioritization strategies based on cost, effort, and liquidation, while expending collection resources and personnel most effectively." said Jeff Hieber, Strategic Partner Manager, CDS Software. "This strategic partnership generates bottom-line results for collections operations."

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PMI's statistical collection and debt buying models are based on the largest pool of observations and blended with socio-economic data, and demographic data supplied by PMI. Since the pool of observations used to validate the models is so vast, collectors also have the ability to segment based upon debt type and placement status. PMI provides extensive reporting including but not limited to age, balance, segmentation, and profitability / return on investment simulations.

To demonstrate the effectiveness of PMI's scores, PMI offers a free retrospective analysis (back test) to prospective clients. This analysis takes historical placement data from the client's own portfolio to prove how well the collection predicts payments and amounts. As a means of evaluating scoring, this analysis also allows the client to compare results with any other scoring method that it may currently have in place.

About PredictiveMetrics

Established in 1995, PredictiveMetrics, Inc. (www.predictivemetrics.com) is the leading provider of statistical-based predictive scoring and analytical decision solutions for collections, debt buying, accounts receivable risk management, and underwriting spanning many industries. PredictiveMetrics' customer focus is to work with clients to create a strategic relationship ensuring their resources are optimally utilized to make automated, knowledge-based, profitable decisions that are proven accurate through statistical validation. PredictiveMetrics utilizes proprietary software and state-of-the-art hardware, designed specifically to conduct vigorous and sophisticated analytics coupled with innovative, advanced statistical techniques. Applying customers' business expertise together with PredictiveMetrics' data, modeling, and resource capabilities allows PredictiveMetrics to provide decision support systems to companies worldwide. PredictiveMetrics is headquartered in Tinton Falls, NJ. For more information, please visit www.predictivemetrics.com or call 732-530-9303.

About CollectOne

A proven leader in collection software solutions, CDS Software has been an innovator in the accounts receivable management industry for almost 40 years. Developing the industry's first collection software solution in 1970, it revolutionized the way accounts were managed. Its award winning CollectOne software is a single source debt collection solution that provides the flexibility to manage multiple debt categories and the scalability to eliminate the necessity of upgrading software applications to meet growing business needs. To learn more about CDS Software, CollectOne or our Stimulus Plan offer visit www.collectone.com or call 888-816-3333.